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## THE FRED FACTOR



Cornerstone. Paperback. Book Condition: new. BRAND NEW, The Fred Factor, Mark Sanborn, Mark Sanborn met his postman, Fred, just after he moved to Denver. Fred knocked on his door, introduced himself and welcomed him to the neighbourhood. He also asked Sanborn about himself and how he wanted his mail handled while he was away. Needless to say, Sanborn was shocked. He asked Fred more about his job and how he approached it. Fred's answers inspired him to develop motivational seminars...

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- Authored by Mark Sanborn
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