



## For Sale by Owner A Complete Guide Everything You Need to Sell Your Home at the Highest Price Without Paying a Broker

By Steve Berges

McGraw-Hill. Paperback. Book Condition: New. Paperback. 256 pages. Dimensions: 8.8in. x 5.9in. x 0.7in.How to sell a home without a broker for maximum profit in minimum time FSBOs (for sale by owners) are one of the quickest- growing methods of home sales in the business. For Sale by Owner: A Complete Guide is the most up-to-date, comprehensive guide available to selling a home independently. It covers all the bases, arming readers with: Insider tips on surefire, low-cost, high-impact home improvements, guaranteed to yield maximum profits Step-bystep guidance on home valuation, including tips on researching the market, hiring an appraiser, and setting prices Inexpensive marketing and advertising techniques--with a section on marketing a home over the Internet Expert advice on how to select the best title company, negotiate a deal and close the sale, protect against future lawsuits, and more This item ships from multiple locations. Your book may arrive from Roseburg, OR, La Vergne, TN. Paperback.



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